## EMERALD COAST UTILITIES AUTHORITY BID NUMBER 2011-10

OIL

## CONTRACT DURATION: ONE YEAR CONTRACT (WITH TWO ONE-YEAR OPTIONAL EXTENSIONS UPONE MUTUAL AGREEMENT OF BOTH PARTIES, WITH NO INCREASE IN PRICE.)

Bid Opening Date: July 12, 2011 - 2:00 p.m.

|                                     | COUGAR OIL INC<br>PENSACOLA FL |                   | MCPHERSON OIL PRODUCTS CO<br>TRUSSVILLE AL |                  | MENTO ENERGY CORP<br>MOBILE AL     |                  | RK ALLEN OIL CO<br>PENSACOLA FL |                |
|-------------------------------------|--------------------------------|-------------------|--|------------------|------------------------------------|------------------|---------------------------------|----------------|
|                                     |                                |                   |  |                  |                                    |                  |                                 |                |
| Item A                              | Price per Gallon               | Extended Price    | Price per Gallon                           | Extended Price   | Price per Gallon                   | Extended Price   | Price per Gallon                | Extended Price |
| CJ4 Rated 15W40 Engine Oil, Bulk    |                                |                   |  |                  |                                    |                  |                                 |                |
| 2500 gallons per year               | \$8.90                         | \$22,250.00       | \$7.45                                     | \$18,625.00      | \$8.29                             | \$20,725.00      | \$7.84                          | \$19,600.00    |
| 3000 gallons per year               | \$8.90                         | \$26,700.00       | \$7.45                                     | \$22,350.00      | \$8.29                             | \$24,870.00      | \$7.84                          | \$23,520.00    |
| Manufacturer/Product                | Conoco Phillips Fleet Supreme  |                   | Mobil Fleet 15W40                          |                  | Exxon Mobil Fleet 15W40            |                  | Chevron URSA Super Plus 15W40   |                |
| Item B                              | Price per Drum                 | •                 | Price per Drum                             |                  | Price per Drum                     |                  | Price per Drum                  |                |
| Delvak 1240 or Equivalent, 40W Oil  |                                |                   | _  |                  | -                                  |                  | -                               |                |
| 1-2 drums per year                  | \$1,016.50                     | \$1016.50-2033.00 | \$684.31                                   | \$684.31-1368.62 | \$681.49                           | 681.49 - 1362.98 | \$650.00                        | \$1,300.00     |
| Manufacturer/Product                | Mobil Delvac 1240              |                   | Mobil Delvac 1240                          |                  | Exxon Mobil Delvac 1240            |                  | Chevron Delo 400 40             |                |
| Item C                              | Price per Drum/Tote            |                   | Price per Drum/Tote                        |                  | Price per Drum/Tote                |                  | Price per Drum/Tote             |                |
| Transmission Fluid, Transynd TES295 | •                              |                   | •  |                  | -                                  |                  | -                               |                |
| Allison Approved Only               |                                |                   |  |                  |                                    |                  |                                 |                |
| 2 55 gallon drum per year           | \$2,683.75                     | \$5,367.50        | \$1,540.00                                 | \$3,080.00       | \$1,861.98                         | \$3,723.96       | \$1,925.00                      | \$3,850.00     |
| 1 55 gallon drum per year           | \$2,683.75                     | \$2,683.75        | \$1,540.00                                 | \$1,540.00       | \$1,861.98                         | \$1,861.98       | \$1,925.00                      | \$1,925.00     |
| 2 275 gallon totes per year         | N/A                            |                   | \$6,534.00                                 | \$13,068.00      | *1861.98                           | \$9,309.90       | \$8,250.00                      | \$16,500.00    |
| Manufacturer/Product                | Mobil Delvac Syn ATF           |                   | *BP Autran Syn 295                         |                  | Exxon Mobil Delvac Syn ATF TES 295 |                  | Mobil Delvac Syn ATF            |                |
|                                     |                                | Ť                 |  |                  |                                    |                  |                                 | ,              |
| EXCEPTIONS: YES/NO                  | N/A                            |                   | Yes  |                  | Yes                                |                  | No                              |                |
| SIGNED PROPOSAL: YES/NO             | Yes                            |                   | Yes  |                  | Yes                                |                  | Yes                             |                |

<sup>\*</sup> Exception to TES295

<sup>\*</sup> Drums pumped to tote 5 (55 gal) drums = 1 tote